

DO THE WORK IN-HOUSE OR HIRE A 3RD PARTY EXPERT?

7 questions to help you confidently decide which one is right for your company.



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Retention Experts

In-house or hire a 3rd party?

A growing business is something to celebrate.

But with that growth, companies often have to hire outside, 3rd party experts to help them accomplish tasks or projects.

Some of the reasons why companies consider hiring 3rd party experts include:

- the in-house team doesn't have the skillset and the company doesn't want to hire an employee or train for that skillset
- tight deadlines
- the company's knowledge might influence what they're trying to do
- the company doesn't know where to begin
- company resources need to be focused on other projects

This guide covers

- ✓ the **7 questions** you need to ask to decide whether your project should be run in-house or by an expert 3rd party
- ✓ the **4 things** you need to help you spot a pretend expert from a genuine one

In-house or hire a 3rd party?

| | YES | NO |
|---|--------------------------|--------------------------|
| 1. Are we capable of doing this project ourselves? | <input type="checkbox"/> | <input type="checkbox"/> |
| 2. Do we have the competency to achieve our desired outcome using only internal resources? | <input type="checkbox"/> | <input type="checkbox"/> |
| 3. Is our experience helping or hurting us with this initiative? | <input type="checkbox"/> | <input type="checkbox"/> |
| 4. Is our perspective helping or hurting us with this initiative? | <input type="checkbox"/> | <input type="checkbox"/> |

In-house or hire a 3rd party?

| | YES | NO |
|--|--------------------------|--------------------------|
| 5. Do we capacity to do this project ourselves? | <input type="checkbox"/> | <input type="checkbox"/> |
| 6. Do we have the capacity right now to accomplish this initiative? | <input type="checkbox"/> | <input type="checkbox"/> |
| 7. Is this initiative the best use of our capacity ? | <input type="checkbox"/> | <input type="checkbox"/> |

Hiring an expert 3rd party

It can feel risky to hire a 3rd party expert. Let's be honest--not everyone who calls themselves an expert has the right experience and knowledge.

Here are 4 questions to help you confidently determine the genuine experts from those who pretend to be experts. Use these questions to hire a 3rd party with confidence and peace of mind you made the right choice.

What to look for

- 1. Do they have case studies? If they don't, can they explain why?
- 2. Have they shown you a solid, repeatable process that illustrates they can competently complete your project?
- 3. Are their results fairly consistent?

Want more details?

Check out [the companion article](#) to this guide.



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